WEB APPENDIX TO SECTION VI: NON-PRICE RIVALRY

3G+ COVERAGE

Web Table VI.A.i Estimated 3G+ Coverage in the U.S. by Provider Mosaik, Centroid Method, January 2016

| Provider | Number of Blocks | POPS Contained in Those Blocks | % of Total US POPs | Square Miles Contained in Those Blocks | % of Total US Square Miles | Road Miles Contained in Those Blocks | % of Total US Road Miles |
|-------------------|---------------------|---|--------------------------|--|-------------------------------------|--|-----------------------------------|
| US Total (actual) | 10,609,302 | 312,471,328 | 100.0% | 3,550,852 | 100.0% | 6,817,734 | 100.0% |
| AT&T | 10,140,883 | 310,326,863 | 99.3% | 2,509,688 | 70.7% | 6,162,506 | 90.4% |
| Sprint | 7,191,701 | 280,490,010 | 89.8% | 833,583 | 23.5% | 3,162,984 | 46.4% |
| T-Mobile | 8,281,607 | 292,410,462 | 93.6% | 1,354,379 | 38.1% | 4,223,199 | 61.9% |
| Verizon Wireless | 9,890,331 | 304,582,760 | 97.5% | 2,399,099 | 67.6% | 5,972,162 | 87.6% |

Source: Based on centroid analysis of January 2016 Mosaik and 2010 Census data. It is important to note that the number of service providers in a census block represent network coverage only. Network coverage does not necessarily reflect the number of service providers from which any particular individual or household in a given area may choose. These coverage calculations, while useful for measuring developments in mobile coverage, have certain limitations that likely result in an overstatement of the extent of mobile coverage.

Web Table VI.A.ii

Estimated 3G+ Coverage in the U.S. by Provider
Form 477, Centroid Method, December 2015

| Provider | Number of Blocks | POPS Contained in Those Blocks | % of Total US POPs | Square Miles Contained in Those Blocks | % of Total US Square Miles | Road Miles Contained in Those Blocks | % of Total US Road Miles |
|-------------------|---------------------|---|--------------------------|--|-------------------------------------|--|-----------------------------------|
| US Total (actual) | 10,609,302 | 312,471,328 | 100.0% | 3,550,852 | 100.0% | 6,817,734 | 100.0% |
| AT&T | 10,141,909 | 310,322,874 | 99.3% | 2,514,341 | 70.8% | 6,168,190 | 90.5% |
| Sprint | 7,644,364 | 287,617,297 | 92.0% | 971,271 | 27.4% | 3,516,153 | 51.6% |
| T-Mobile | 8,400,972 | 293,390,381 | 93.9% | 1,416,036 | 39.9% | 4,337,956 | 63.6% |
| Verizon Wireless | 9,843,517 | 304,211,976 | 97.4% | 2,370,269 | 66.8% | 5,928,134 | 87.0% |

Source: Based on centroid analysis of December 2015 F477 and 2010 Census data. It is important to note that the number of service providers in a census block represent network coverage only. Network coverage does not necessarily reflect the number of service providers from which any particular individual or household in a given area may choose. These coverage calculations, while useful for measuring developments in mobile coverage, have certain limitations that likely result in an overstatement of the extent of mobile coverage.

Web Table VI.A.iii

Estimated Rural 3G+ Coverage in the U.S. by Provider Mosaik, Centroid Method, January 2016

| Provider | Number of Blocks | POPS Contained in Those Blocks | % of Total Rural US POPs | Road Miles Contained in Those Blocks | % of Total Rural US Road Miles |
|-------------------|---------------------|--------------------------------------|--------------------------------|--|-----------------------------------|
| US Total (actual) | 4,937,330 | 56,094,554 | 100.0% | 4,518,876 | 100.0% |
| AT&T | 4,488,182 | 54,100,110 | 96.4% | 3,888,879 | 86.1% |
| Sprint | 1,983,893 | 33,020,380 | 58.9% | 1,224,564 | 27.1% |
| T-Mobile | 2,870,269 | 40,708,498 | 72.6% | 2,125,229 | 47.0% |
| Verizon Wireless | 4,334,795 | 52,440,005 | 93.5% | 3,741,338 | 82.8% |

Source: Based on centroid analysis of January 2016 Mosaik and 2010 Census data. It is important to note that the number of service providers in a census block represent network coverage only. Network coverage does not necessarily reflect the number of service providers from which any particular individual or household in a given area may choose. These coverage calculations, while useful for measuring developments in mobile coverage, have certain limitations that likely result in an overstatement of the extent of mobile coverage.

Web Table VI.A.iv

Estimated Non-Rural 3G+ Coverage in the U.S. by Provider

Mosaik, Centroid Method, January 2016

| Provider | Number of Blocks | POPS Contained in Those Blocks | % of Total Non-Rural US POPs | Road Miles Contained in Those Blocks | % of Total Non- Rural US Road Miles |
|-------------------|---------------------|--------------------------------------|------------------------------------|--|---|
| US Total (actual) | 5,671,972 | 256,376,773 | 100.0% | 2,298,858 | 100.0% |
| AT&T | 5,652,701 | 256,226,753 | 99.9% | 2,273,627 | 98.9% |
| Sprint | 5,207,808 | 247,469,630 | 96.5% | 1,938,421 | 84.3% |
| T-Mobile | 5,411,338 | 251,701,964 | 98.2% | 2,097,970 | 91.3% |
| Verizon Wireless | 5,555,536 | 252,142,755 | 98.3% | 2,230,824 | 97.0% |

Source: Based on centroid analysis of January 2016 Mosaik and 2010 Census data. It is important to note that the number of service providers in a census block represent network coverage only. Network coverage does not necessarily reflect the number of service providers from which any particular individual or household in a given area may choose. These coverage calculations, while useful for measuring developments in mobile coverage, have certain limitations that likely result in an overstatement of the extent of mobile coverage.

Web Table VI.A.v

Estimated Rural 3G+ Coverage in the U.S. by Provider
Form 477, Centroid Method, December 2015

| Provider | Number of Blocks | POPS Contained in Those Blocks | % of Total Rural US POPs | Road Miles Contained in Those Blocks | % of Total Rural US Road Miles |
|-------------------|---------------------|--------------------------------------|--------------------------------|--|-----------------------------------|
| US Total (actual) | 4,937,330 | 56,094,554 | 100.0% | 4,518,876 | 100.0% |
| AT&T | 4,491,443 | 54,130,632 | 96.5% | 3,895,305 | 86.2% |
| Sprint | 2,268,784 | 36,113,635 | 64.4% | 1,473,577 | 32.6% |
| T-Mobile | 2,984,758 | 41,609,222 | 74.2% | 2,235,180 | 49.5% |
| Verizon Wireless | 4,298,109 | 52,174,266 | 93.0% | 3,702,581 | 81.9% |

Source: Based on centroid analysis of December 2015 F477 and 2010 Census data. It is important to note that the number of service providers in a census block represent network coverage only. Network coverage does not necessarily reflect the number of service providers from which any particular individual or household in a given area may choose. These coverage calculations, while useful for measuring developments in mobile coverage, have certain limitations that likely result in an overstatement of the extent of mobile coverage.

Web Table VI.A.vi Estimated Non-Rural 3G+ Coverage in the U.S. by Provider Form 477, Centroid Method, December 2015

| Provider | Number of Blocks | POPS Contained in Those Blocks | % of Total Non-Rural US POPs | Road Miles Contained in Those Blocks | % of Total Non- Rural US Road Miles |
|-------------------|---------------------|--------------------------------------|------------------------------------|--|---|
| US Total (actual) | 5,671,972 | 256,376,773 | 100.0% | 2,298,858 | 100.0% |
| AT&T | 5,650,466 | 256,192,242 | 99.9% | 2,272,885 | 98.9% |
| Sprint | 5,375,580 | 251,503,662 | 98.1% | 2,042,577 | 88.9% |
| T-Mobile | 5,416,214 | 251,781,159 | 98.2% | 2,102,777 | 91.5% |
| Verizon Wireless | 5,545,408 | 252,037,710 | 98.3% | 2,225,553 | 96.8% |

Source: Based on centroid analysis of December 2015 F477 and 2010 Census data. It is important to note that the number of service providers in a census block represent network coverage only. Network coverage does not necessarily reflect the number of service providers from which any particular individual or household in a given area may choose. These coverage calculations, while useful for measuring developments in mobile coverage, have certain limitations that likely result in an overstatement of the extent of mobile coverage.